



VIVEK SAHAY

ACCELERATING BUSINESS GROWTH

23 YEARS OF PROVEN TRACK RECORD

EXPERIENCE

- ENTREPRENEUR** 2000 - 2008
Multiple Micro/Small Businesses
 - Stereo Cassette and Deck Business - Over 1.73 lakhs profit in the first year.
 - Car Wash Business - 0.30 lakhs profit in the initial year.
 - Film Production House - Produced a 25-episode travelogue on DD-Ranchi, recognized for its social impact.
- CORPORATE PROFESSIONAL** 2008 - 2023
DELL, WIPRO, CONCENTRIX, TELEPERFORMANCE, EPICENTER, CONNEQT
 - 1000 Cr. plus cumulative revenue generated over the last 16 years.
 - Spearheaded multiple high margin innovations leading to 20+ strategic high-value business wins over the last 6 years.
- BUSINESS CONSULTANT & STARTUP MENTOR** 2023 - 2024
 - >\$5.05 Cr Revenue added for clients as a SaaS and BPM consultant
 - Co-founded 3 Start-ups (Ohm Electricals, Colligo, Consulting Citadel)
 - 4+ Startup mentoring engagements
- VOLUNTEER WORK**
 - Pivotal in setting up 'Buzurg Seva Samiti' a non-profit that has extended free healthcare facilities to over 12,500 patients
 - Member 'Sahay Foundation' catering to social causes

+91 7042791758

vivek@viveksahay.in

Balkum., Thane (W)

viveksahay.in

linkedin.com/in/vivek-sahay1/

SKILLS

- Growth Strategy
- New Logo Acquisition
- Key Account Management
- Sales Enablement
- Solution Selling
- Team Management
- Project Management
- Transformation

EDUCATION

BACHELOR OF COMMUNICATION

St. Xavier's University

2004 - 2008

LANGUAGE

English

Hindi